

**JUBILEE LIFE INSURANCE COMPANY LIMITED**

**Pattern of Shareholdings**

**as at March 31, 2018**

| S. No.   | Folio No.    | Name of shareholders   | No. of Securities | Per %        |
|--|--------------|--|-------------------|--------------|
| <b>Directors and their spouse(s) and minor children</b>  |              |  |                   |              |
| 1  | 03277-7425   | KAMAL A.CHINOY   | 70,950            | 0.09         |
| 2  | 20670        | MR. JAVAID AHMED   | 986               | 0.00         |
| 3  | 22043        | MR. RAFIUDDIN ZAKIR MAHMOOD                                  | 547               | 0.00         |
| 4  | 21823        | MR. SULTAN ALLANA  | 632               | 0.00         |
| 5  | 03277-81154  | SHAHID GHAFAR  | 550               | 0.00         |
| 6  | 21891        | MR. JOHN JOSEPH METCALF                                      | 632               | 0.00         |
| 7  | 00307-109979 | AMYN CURRIMBHOY  | 500               | 0.00         |
| 8  | 03277-17478  | HINA JAVED   | 105,107           | 0.13         |
| <b>8</b>   |              |  | <b>179,904</b>    | <b>0.23</b>  |
| <b>Associated Companies, undertakings and related parties</b>  |              |  |                   |              |
| 1  | 20660        | M/S. JUBILEE GENERAL INSURANCE COMPANY LIMITED.              | 5,101,448         | 6.43         |
| 2  | 02246-42     | HABIB BANK LIMITED-TREASURY DIVISION                         | 14,689,730        | 18.52        |
| 3  | 03277-2102   | THE AGA KHAN UNIVERSITY FOUNDATION                           | 622,810           | 0.79         |
| 4  | 20658        | AGA KHAN FUND FOR ECONOMIC                                   | 1,897             | 0.00         |
| 5  | 03277-31590  | AGA KHAN FUND FOR ECONOMIC DEV.S.A SWISS                     | 45,907,980        | 57.87        |
| <b>5</b>   |              |  | <b>66,323,865</b> | <b>83.60</b> |
| <b>Executives</b>  |              |  |                   |              |
| 1  | 03277-76661  | MUHAMMAD SOHAIL FAKHAR                                       | 58,700            | 0.07         |
| 2  | 03277-10583  | FAISAL QASIM   | 632               | 0.00         |
| 3  | 03277-76715  | ZAHID BARKI  | 11,000            | 0.01         |
| 4  | 03277-78178  | MUHAMMED MUNAWAR KHALIL                                      | 22,300            | 0.03         |
| 5  | 03277-83448  | SHAN RABBANI   | 1,852             | 0.00         |
| 6  | 03277-90083  | NAJAM UL HASSAN JANJUA                                       | 11                | 0.00         |
| 7  | 03277-96905  | MUHAMMAD AAMIR   | 3,300             | 0.00         |
| 8  | 06122-115188 | FAIZ UL HASSAN   | 2,000             | 0.00         |
| <b>8</b>   |              |  | <b>99,795</b>     | <b>0.13</b>  |
| <b>Public sector companies and corporations</b>  |              |  |                   |              |
| 1  | 20626        | INVESTMENT CORPORATION OF PAKISTAN                           | 629               | 0.00         |
| <b>1</b>   |              |  | <b>629</b>        | <b>0.00</b>  |
| <b>Banks, Development Finance Institutions, Non-banking Finance Companies, Insurance Companies, Takaful, Modarabas and Pension Funds</b> |              |  |                   |              |
| 1  | 455          | MCB BANK LIMITED   | 20,148            | 0.03         |
| 2  | 21223        | THE PREMIER INSURANCE CO. OF PAKISTAN                        | 629               | 0.00         |
| 3  | 02113-13     | FIRST EQUITY MODARABA  | 3,777             | 0.00         |
| 4  | 03277-2184   | EFU GENERAL INSURANCE LIMITED                                | 1,170,079         | 1.47         |
| 5  | 00695-14108  | TRUSTEE-SHELL PAKISTAN DC PENSION FUND                       | 16,600            | 0.02         |
| 6  | 00695-14132  | TRUSTEE-SHELL PAKISTAN MANAGEMENT STAFF PENSION FUND         | 20,350            | 0.03         |
| 7  | 12690-889    | TRUSTEES ENGRO CORP LTD MPT EMPLOYEES DEF CONTR PENSION FUND | 12,300            | 0.02         |
| 8  | 00547-8693   | UNILEVER PENSION PLAN  | 1,600             | 0.00         |
| 9  | 00547-10186  | WYETH PAKISTAN DC PENSION FUND                               | 970               | 0.00         |
| 10   | 00547-10194  | PFIZER PAKISTAN DC PENSION FUND                              | 7,100             | 0.01         |
| 11   | 00695-14116  | TRUSTEE-SHELL PAKISTAN STAFF PENSION FUND                    | 285               | 0.00         |
| 12   | 12690-830    | TRUSTEES INDUS MOTOR COMPANY LIMITED EMPLOYEES PENSION FUND  | 6,800             | 0.01         |
| 13   | 00695-10718  | TRUSTEE PAK TOBACCO CO LTD STAFF DEF CONTRI PEN FD (1384-1)  | 6,850             | 0.01         |
| 14   | 12690-1077   | TRUSTEES SANOFI-AVENTIS PAK. SENIOR EXECUTIVE PENSION FUND   | 11,200            | 0.01         |
| <b>14</b>  |              |  | <b>1,278,688</b>  | <b>1.61</b>  |
| <b>Mutual Funds</b>  |              |  |                   |              |
| 1  | 06411-21     | CDC - TRUSTEE AKD INDEX TRACKER FUND                         | 2,347             | 0.00         |
| 2  | 15388-25     | CDC - TRUSTEE ABL PENSION FUND - EQUITY SUB FUND             | 700               | 0.00         |
| <b>2</b>   |              |  | <b>3,047</b>      | <b>0.00</b>  |
| <b>General Public Foreign</b>  |              |  |                   |              |
| 1  | 249          | MR. MOHAMED ISHAQUE KHAN                                     | 3,162             | 0.00         |
| 2  | 20679        | MR. TOWFIQ H. CHINOY   | 632               | 0.00         |
| 3  | 21887        | MR. SHAHID MAHMOOD LOAN                                      | 632               | 0.00         |
| 4  | 21923        | MR. ALY NOOR MAHOMED RATTANSEY                               | 632               | 0.00         |
| 5  | 03533-2272   | MAHMOOD AHMAD CHAUDHRY                                       | 22,600            | 0.03         |

|                          |             | 5  | 27,658           | 0.03        |
|--------------------------|-------------|--|------------------|-------------|
| <b>Foreign Companies</b> |             |  |                  |             |
| 1                        | 00521-3829  | FLORIDA RETIREMENT SYSTEM                            | 404,604          | 0.51        |
| 2                        | 00521-4991  | ABERDEEN INSTITUTIONAL COMMINGLED FUNDS, LLC         | 487,684          | 0.61        |
| 3                        | 00521-5501  | ACACIA PARTNERS LP                                   | 1,226,257        | 1.55        |
| 4                        | 00521-5519  | ACACIA II PARTNERS LP                                | 793,327          | 1.00        |
| 5                        | 00521-5584  | ACACIA INSTITUTIONAL PARTNERS LP                     | 949,096          | 1.20        |
| 6                        | 00521-12234 | ACACIA CONSERVATION MASTER FUND (OFFSHORE) LP        | 386,589          | 0.49        |
| 7                        | 03533-698   | Habib Bank AG Zurich, Zurich,Switzerland             | 6,325            | 0.01        |
| 8                        | 00547-7323  | ABERDEEN FRONTIER MARKETS INVESTMENT COMPANY LIMITED | 188,150          | 0.24        |
| 9                        | 00547-7638  | ABERDEEN GLOBAL FRONTIER MARKETS EQUITY FUND         | 316,671          | 0.40        |
|                          |             | <b>9</b>   | <b>4,758,703</b> | <b>6.00</b> |

**Others**

|    |              |  |         |      |
|----|--------------|--|---------|------|
| 1  | 20564        | KHADIM ALI SHAH BUKHARI & CO. LTD.                           | 1,752   | 0.00 |
| 2  | 20615        | AMER COTTON MILLS (PRIVATE) LTD.                             | 20,000  | 0.03 |
| 3  | 21031        | MOLASSES EXPORT CO. (PVT.) LTD.                              | 629     | 0.00 |
| 4  | 00307-46     | IGI FINEX SECURITIES LIMITED                                 | 1       | 0.00 |
| 5  | 00356-33     | ASIAN SECURITIES LIMITED                                     | 353,464 | 0.45 |
| 6  | 01917-33     | PRUDENTIAL SECURITIES LIMITED                                | 579     | 0.00 |
| 7  | 01917-41     | PRUDENTIAL SECURITIES LIMITED                                | 75      | 0.00 |
| 8  | 03277-2307   | AMER COTTON MILLS (PVT) LIMITED                              | 5,300   | 0.01 |
| 9  | 03277-7041   | HABIB SUGAR MILLS LTD  | 12,815  | 0.02 |
| 10 | 03277-10621  | TRUSTEES ARTAL RESTAURANTS INT'L EMP P.F                     | 6,296   | 0.01 |
| 11 | 03277-22406  | MEHRAN SUGAR MILLS LTD                                       | 130,400 | 0.16 |
| 12 | 03277-40179  | YOUSUF YAQOUB KOLIA AND COMPANY (PVT) LTD                    | 55,429  | 0.07 |
| 13 | 03277-50199  | VALIKA TRADING HOUSE (PRIVATE) LIMITED                       | 15,180  | 0.02 |
| 14 | 03525-57191  | SARFRAZ MAHMOOD (PRIVATE) LTD                                | 125     | 0.00 |
| 15 | 03525-61184  | PITCO (PVT) LTD  | 4,708   | 0.01 |
| 16 | 03525-87235  | MAPLE LEAF CAPITAL LIMITED                                   | 1       | 0.00 |
| 17 | 04184-22     | AZEE SECURITIES (PRIVATE) LIMITED                            | 1,265   | 0.00 |
| 18 | 04895-26     | DJM SECURITIES (PRIVATE) LIMITED                             | 1,500   | 0.00 |
| 19 | 04945-29     | MARS SECURITIES (PRIVATE) LIMITED                            | 903     | 0.00 |
| 20 | 05660-22     | ABBASI SECURITIES (PRIVATE) LIMITED                          | 27,000  | 0.03 |
| 21 | 15313-1277   | MARINE SERVICES (PRIVATE) LIMITED                            | 2,200   | 0.00 |
| 22 | 03525-93319  | IQBAL HAMID TRUST  | 619     | 0.00 |
| 23 | 04366-20     | MULTILINE SECURITIES (PVT) LIMITED                           | 547     | 0.00 |
| 24 | 04366-29417  | SUPER PETROCHEMICALS PRIVATE LIMITED                         | 2,200   | 0.00 |
| 25 | 12690-897    | TRUSTEES HABIB HIGH SCHOOL TRUST                             | 6,700   | 0.01 |
| 26 | 00547-11176  | ENI PAKISTAN PROVIDENT FUND                                  | 3,500   | 0.00 |
| 27 | 12690-1135   | TRUSTEES HABIB UNIVERSITY FOUNDATION -ENDOWMENT FUND ACCOUNT | 13,900  | 0.02 |
| 28 | 00547-10251  | PFIZER PAKISTAN PROVIDENT FUND                               | 9,000   | 0.01 |
| 29 | 00547-6457   | TRUSTEE - IBM SEMEA EMPLOYEES PROVIDENT FUND                 | 5,800   | 0.01 |
| 30 | 12690-1028   | TRUSTEES RECKITT BENCKISER PAKISTAN LTD STAFF PROVIDENT FUND | 4,150   | 0.01 |
| 31 | 12690-1036   | TRUSTEES KHAADI (SMC-PVT.) LIMITED EMPLOYEES PROVIDENT FUND  | 987     | 0.00 |
| 32 | 12690-905    | TRUSTEES HABIB GIRLS SCHOOL TRUST                            | 3,550   | 0.00 |
| 33 | 00547-8651   | UNILEVER PAKISTAN LIMITED NON-MANAGEMENT STAFF GRATUITY FUND | 1,500   | 0.00 |
| 34 | 00547-8669   | THE UNION PAKISTAN PROVIDENT FUND                            | 24,700  | 0.03 |
| 35 | 00547-8685   | UNILEVER PAKISTAN DC PENSION FUND (SUB FUND B)               | 11,000  | 0.01 |
| 36 | 04705-87224  | FEDERAL BOARD OF REVENUE                                     | 32,696  | 0.04 |
| 37 | 03277-14004  | TRUSTEES LOTTE CHEMICAL PAKISTAN NON MGN STAFF G.FUND        | 65      | 0.00 |
| 38 | 00547-6432   | TRUSTEE - IBM ITALIA S.P.A. PAKISTAN EMPLOYEES GRATUITY FUND | 150     | 0.00 |
| 39 | 00547-8719   | TRUSTEE-RAFHAN BEST FOODS LIMITED EMPLOYEES GRATUITY FUND    | 450     | 0.00 |
| 40 | 00695-14074  | TRUSTEE-SHELL PAKISTAN MANAGEMENT STAFF GRATUITY FUND        | 3,450   | 0.00 |
| 41 | 00695-14082  | TRUSTEE-SHELL PAKISTAN LABOUR & CLERICAL STAFF GRATUITY FUND | 1,600   | 0.00 |
| 42 | 03277-12637  | TRUSTEES LOTTE CHEMICAL PAKISTAN MNGT STAFF GRATUITY FUND    | 3,500   | 0.00 |
| 43 | 12690-517    | TRUSTEES INTERNATIONAL INDUST. LTD EMPLOYEES GRATUITY FUND   | 8,000   | 0.01 |
| 44 | 12690-533    | TRUSTEES INTERNATIONAL STEELS LTD EMPLOYEES GRATUITY FUND    | 2,100   | 0.00 |
| 45 | 12690-863    | TRUSTEES ENGRO CORPORATION LIMITED GRATUITY FUND             | 4,300   | 0.01 |
| 46 | 12690-871    | TRUSTEES ENGRO CORP LTD MPT EMPLOYEES DEF CONT GRATUITY FUND | 25,550  | 0.03 |
| 47 | 01826-101162 | J HOLDINGS (PRIVATE) LIMITED                                 | 2,200   | 0.00 |
| 48 | 00547-8701   | TRUSTEE-RAFHAN BEST FOODS EMPLOYEES PROVIDENT FUND           | 3,350   | 0.00 |
| 49 | 00695-14066  | TRUSTEE-SHELL PAKISTAN MANAGEMENT STAFF PROVIDENT FUND       | 10,500  | 0.01 |
| 50 | 00695-14090  | TRUSTEE-SHELL PAKISTAN LABOUR PROVIDENT FUND                 | 1,950   | 0.00 |
| 51 | 03277-14005  | TRUSTEES LOTTE CHEMICAL PAKISTAN MNG STAFF PROVIDENT FUND    | 5,200   | 0.01 |

|                             |             |  |                |                   |
|-----------------------------|-------------|--|----------------|-------------------|
| 52                          | 12690-509   | TRUSTEES INTERNATIONAL INDUST. LTD EMPLOYEES PROVIDENT FUND  | 7,000          | 0.01              |
| 53                          | 12690-541   | TRUSTEES INTERNATIONAL STEELS LTD EMPLOYEES PROVIDENT FUND   | 2,300          | 0.00              |
| 54                          | 12690-822   | TRUSTEES INDUS MOTOR COMPANY LTD EMPLOYEES PROVIDENT FUND    | 12,000         | 0.02              |
| 55                          | 12690-1184  | TRUSTEES ATCO LABORATORIES LIMITED EMP. PROVIDENT FUND TRUST | 3,200          | 0.00              |
| 56                          | 03277-19048 | TRUSTEES LOTTE CHEMICAL PAKISTAN MGT.STAFF DEF. CONT. S.FUND | 4,950          | 0.01              |
| 57                          | 03277-74694 | TRUSTEES OF MAGNUS INVESTMENT ADVISORS LTD. EMPL. PROV. FUND | 170            | 0.00              |
| 58                          | 12690-1085  | TRUSTEES SANOFI-AVENTIS PAKISTAN EMPLOYEES GRATUITY FUND     | 7,700          | 0.01              |
| 59                          | 12690-1218  | TRUSTEES ENGRO FOODS LIMITED EMPLOYEES GRATUITY FUND         | 8,400          | 0.01              |
| 60                          | 12690-1234  | TRUSTEES GLAXOSMITHKLINE PAK. LTD. EMPLOYEES GRATUITY FUND   | 20,700         | 0.03              |
| 61                          | 03277-57693 | MAGNUS INVESTMENT ADVISORS LIMITED                           | 21,000         | 0.03              |
| 62                          | 05736-15    | NCC - PRE SETTLEMENT DELIVERY ACCOUNT                        | 250            | 0.00              |
| 63                          | 03277-76863 | TRUSTEES OF PAKISTAN REFINERY LTD MANAG. STAFF GRATUITY FUND | 800            | 0.00              |
| 64                          | 00695-10700 | TRUSTEE PAK TOBACCO CO LTD EMPLOYEES GRATUITY FUND(1383-4)   | 13,800         | 0.02              |
| 65                          | 00695-10684 | TRUSTEE PAK TOBACCO CO. LTD MANAGEMENT PROV FUND (1386-2)    | 15,400         | 0.02              |
| 66                          | 00695-10692 | TRUSTEE PAK TOBACCO CO. LTD EMPLOYEES PROVIDENT FUND(1385-5) | 11,100         | 0.01              |
| 67                          | 03277-76866 | TRUSTEES OF PAKISTAN REFINERY LTD PROVIDENT FUND             | 6,800          | 0.01              |
| 68                          | 12690-1093  | TRUSTEES SANOFI-AVENTIS PAKISTAN EMPLOYEES PROVIDENT FUND    | 10,000         | 0.01              |
| 69                          | 12690-1226  | TRUSTEES GLAXO LABORATORIES PAKISTAN LIMITED PROVIDENT FUND  | 2,500          | 0.00              |
| 70                          | 12690-1242  | TRUSTEES GLAXO LABORATORIES PAK. LTD. LOCAL STAFF PROV. FUND | 5,800          | 0.01              |
| 71                          | 12690-1267  | TRUSTEES SMITHKLINE & FRENCH OF PAKISTAN LTD. PROVIDENT FUND | 10,600         | 0.01              |
| <b>71</b>                   |             |  | <b>997,306</b> | <b>1.26</b>       |
| <b>General Public Local</b> |             |  | <b>1233</b>    | <b>5,661,085</b>  |
| <b>Total</b>                |             |  | <b>1356</b>    | <b>79,330,680</b> |
|                             |             |  |                | <b>100.00</b>     |